



 **evansjones** | Case Study

Managing A Rental Company

Landlord and Tenant Retail

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Project Overview:

Evans Jones were appointed to manage a rent strategy on behalf of a group of retail outlets as a result of the COVID-19 crisis. Consol Univilla run and operate a chain of tanning salons across the Midlands and South/South West of England.

Challenges:

In order to smooth cashflow and help the company through this unprecedented time, Evans Jones proposed several options to landlords, including rent deferrals, concessions and monthly payments.

Service: Planning Application

Location: Cheltenham



We provided expert advice to the client and handled negotiations with the landlords to arrange mutually agreeable options for each of their rental agreements.

Results:

The aim was to work with both landlord and tenant to navigate the company through a very difficult period in order to maintain a business and be in a position to thrive on the other side.

